

Customer experiences– Glaston



In brief:

- Cooperation for more than 10 years
- VMT's strengths
 - value for money
 - security of supply
 - expertise
- Discussion is easy

Glaston:

"VMT is an interactive partner."

CUSTOMER

Glaston Oyj Abp is an internationally operating company that manufactures glass processing machines.

Glaston's Subcontracting Engineer **Mauri Koivistoinen** and Spare Part Sales Engineer **Janne Kärkkäinen** both have positive experiences in their cooperation with VMT.

– Our cooperation with VMT started more than ten years ago when they manufactured a swivel castor for us. The selection of products delivered to us by VMT has since expanded, says Koivistoinen.

VMT meets the demands

– We both have a lot of experience in the plastic product industry and injection-molded components. Because of this experience, we at Glaston know what we want and need. VMT has been able to meet our demands excellently, says Kärkkäinen.

The people at Glaston think that discussion with VMT is very easy. VMT actively promotes their own solutions and considers how to improve their products and services.

– Our discussions are more like friendly chats. The communication works both ways, ponders Koivistoinen.

Excellent price, quality and security of supply

Kärkkäinen and Koivistoinen think that VMT's price-quality ratio and security of supply are good. There is no need for additional phone calls, as the goods are always delivered according to schedule.

– Our cooperation with VMT has been positive in all respects, Kärkkäinen sums up.



Our sales team is happy to serve you and answer any questions you may have:



Kari Poukka
Product Manager, Domestic Sales
kari.poukka@vmtplastic.fi
044 735 5416



Ville Mäkinen
Sales Manager
ville.makinen@vmtplastic.fi
044 735 5415